

Sales and Safety Professional

As a Sales and Safety Professional, you will connect with potential clients and determine how our Safety Management System best supports their organization. Our mobile software contributes to employee safety, operational excellence, and legislative compliance and many of our leads are referrals from satisfied customers. The role of the Sales and Safety Professional is to share our story with potential clients and recommend solutions that enhance their safety culture.

1Life Workplace Safety Solutions is a highly recognized brand in the field of Health and Safety and is adding new applications to its' award-winning library of software. Our sales model focuses on sharing our solution to help make companies safer. The Sales and Safety Professional will be an experienced relationship builder with health and safety experience who will be able to seek out opportunities for growth.

Qualifications for Success:

- Completed education in the field of Health & Safety, Business, or equivalency in experience
- Sales experience preferred
- Relationship expert with a demonstrated commitment to customer satisfaction
- Experience delivering engaging presentations to interested clients
- Industry experience in health and safety is preferred
- Comfortable leveraging technology for all day-to-day functions, including CRM's, mobile applications, and Microsoft Office
- Familiar with best practices when executing social media strategy
- Thrive in a fast-paced environment where collaboration is encouraged
- A commitment to continuous learning and professional development
- High attention to detail with proven time management and organizational skills
- A valid driver's license with reliable vehicle

1Life Workplace Safety Solutions is a dedicated group of Safety Professionals, Software Programmers, and support team, passionate about sending workers home safe at the end of the day while supporting employers to increase efficiency and profits. We collaborate with a diverse client base to develop and continuously enhance powerful web and mobile applications that keep employees safe and save companies money. 1Life launched its first software product in 2010, mySafetyAssistant, to help small – mid-sized businesses efficiently and cost effectively develop, implement, and sustain a quality safety management system. In 2017, support for mobile was launched for IOS and Android providing the next generation of “simpler, easier” workplace safety management.

What We Offer:

- An amazing corporate culture and a supportive team committed to personal and professional growth
- Dynamic, rapidly growing, award-winning company with the opportunity for advancement as we grow
- Competitive compensation and generous benefits program
- Paid parking

Next Steps:

If you think this position may have potential for you, then send us your resume and cover letter. In your cover letter, please briefly outline the following 4 items (in 4 separate numbered paragraphs please):

- Relevant qualifications and work experience in Canada
- Why you are you a good match for this role
- Your “philosophy” on customer service and success
- Your desired remuneration (ballpark)

WE DO NOT DISCRIMINATE BASED ON VACCINATION STATUS; THAT IS YOUR PERSONAL INFORMATION.

We would like to thank all applicants in advance for their interest in us. We encourage applications from all qualified individuals and believe strongly in diversity.

Learn more at www.1LifeWSS.com

WE LOOK FORWARD TO HEARING FROM YOU!